



Web Catalog/Price List

[www.publicsector.shi.com](http://www.publicsector.shi.com)

\*Access to the web price catalog will be furnished upon request.

<u>Furniture</u>	<u>Discount</u>
Audio Visual	15%
Cafeteria	15%
Case goods	15%
Classroom	15%
Learning Commons/Media Center	15%
Makerspace	15%
Ergonomic Solutions	15%
Dormitory	15%
Filing/Storage	15%
Lounge/Reception/Open Spaces	15%
Science/Lab	15%
Seating & Chairs	15%
Tables/Meeting Conf Room	15%
Technology Support Furniture	15%
Workstations	15%
CTE	15%

Computer Systems

- Desktop & Laptops
  - Acer – 10%
  - ASUS - 10%
  - PatrolPC – 10%
  - Apple – 2%
  - 10ZiG – 10%
  - Panasonic – 10%
  - LG – 10%
  - Samsung – 5%
  - All others – 5%
- Tablets
  - Dell – 10%
  - Acer – 10 %
  - ASUS – 10%
  - Samsung – 10%
  - Panasonic – 10%
  - Getac – 15%
  - Apple – 2%
  - Amazon – 5%
  - All others – 5%



- Storage
  - Dell – 15%
  - Nutanix – 15%
  - Pure Storage – 15%
  - Nimble – 15%
  - Tintri – 15%
  - Hitachi – 15%
  - Simplicity – 15%
  - Nexsan – 10%
  - Solidfire – 10%

#### Servers

Min Discount of 15%

#### Monitors/Display Solutions – 15%

- Acer
- ASUS
- LG
- NEC
- ViewSonic
- Samsung
- Sharp
- All others 15%

#### Networking

- Infrastructure
  - Juniper – 15%
  - Avaya – 10%
  - Extreme Networks – 20%
  - CradlePoint – 15%
  - AeroHive – 10%
  - Ruckus – 15%
  - Alcatel-Lucent – 15%
  - Meru Networks – 15%
  - All others – 15%
- Security
  - Check Point – 20%
  - Fortinet – 20%
  - Blue Coat – 20%
  - KEMP – 20%
  - All others 20%

#### Whiteboards

IFP, Walls, Tables – 20%

#### Peripherals – 15%

- Keyboards/Mice
- Charging Carts – EXCEPT – 10%



- Memory
- Cables/Adapters
- Headsets/Speakers
- Control/Interface Boards
- Batteries
- Racks
- Video Cards
- Mounts & Stands
  - Gamber-Johnson
  - Havis
  - Ergotron
  - 3M
- Antennas
- Mobile Device Cases/Covers
- Laptop Cases/Backpacks
- Privacy Filters/Screen Protectors
- Security Locks/Cables
- Hard Drives

Printers – 10%

- Brother
- Xerox
- Canon
- Fujitsu
- Lexmark
- Zebra
- Epson
- OKI
- Samsung
- Scanners – 10%
  - Fujitsu
  - Canon
  - Zebra

**Audio Visual Systems**

- Projectors, Screens, Podium/Control Systems – 15%
  - Epson
  - NEC
  - Dell
  - InFocus
  - ViewSonic
  - LG
- Physical Security/Access Systems/Cameras – 2%
  - AXIS
  - Pelco
  - Panasonic
  - Bosch
  - GE



- HID Global

**Professional Services** – HOURLY RATE

- Consultation- (Design, Engineering, Documentation)
  - Rates are listed below:
    - Project Leader -- \$84.00 per hour
    - Project Manager -- \$114.00 per hour
    - Sr. Project Manager -- \$168.00 per hour
    - Associate Consultant -- \$90.00 per hour
    - Consultant – \$144.00 per hour
    - Solutions Architect – \$192.00 per hour
    - Sr. Solutions Architect – \$246.00 per hour
- Security
- System and Network Design
- Installation
- Wiring/Cable
- Staging, Testing, Build Out (Hardware/Software)
- Telephone Support/ Help Desk
- On-Site Services and Support

**Finance & Leasing**

Rates Subject to Change per the Daily Bond Rate

**Collaborative Classroom Supplies** 20%

**Makerspace Manipulative** 20%

Other: Solutions not specified above that bidder believes has value to members.

- UPS – 5%
  - APC
  - Tripp-Lite
  - Liebert
  - Eaton
  - Cyberpower
- Cooling – 5%
  - Liebert
  - Tripp-Lite
  - APC
- Telephones/Telephone Accessories – 15%
  - Cisco
  - Avaya
  - Polycom
  - Motorola
  - NEC