

NJSBA'S VIRTUAL WORKSHOP 2020: Qualified Purchasing Agent (QPA) Credit Programs

QPA AREA	QPA CREDITS	DCA COURSE NUMBER	PROGRAM TITLE	PROGRAM DESCRIPTION
Information Technology	1	15370-1	Lessons in Campus Security by Newark Academy	In this session, learn how the director of technology at Newark Academy uses hybrid-cloud security to increase coverage across multiple campuses and scale limitlessly, assist school faculty in incident resolution by using artificial intelligence to easily search through historical footage, and monitor campuses remotely and keep facilities safe.
Ethics	1	15370-2	Knowing Your Ethical Obligations and Avoiding Complaints	School board ethics complaints cost districts time and money. These disruptions often come with attorney fees, can create public relations issues, and affect the entire board, as well as the superintendent. In the age of COVID-19, these challenges may only prove more trying. In this session, learn how to avoid ethics complaints and resolve disagreements without incurring needless expenses.
Office Admin./ General Duties	1	15370-3	The New Health Benefits Reform Law: Impact and Implementation	An in-depth overview of the impact and implementation of S2273/Final Law Chapter 44. We will discuss how health benefits will now be offered and paid for in all school districts, what the law does and does not do, who it applies to and the overall challenges for school districts.
Office Admin./ General Duties	1	15370-4	Shedding Light on the Sunshine Law and Voting	Virtual board meetings have presented unique challenges for public attendance and comments. Join us for an interactive discussion on the Open Public Meetings Act (Sunshine Law), that will also include Board voting issues - who can vote, abstentions, and the level of vote required.
Office Admin./ General Duties	1	15370-5	Labor Negotiations in a Pandemic	Please join us for an interactive presentation on how to handle virtual labor negotiations. Team FPSCTT, led by Partner and Co-Chair Lester E. Taylor III, will host a simulated virtual labor negotiations. This unique opportunity will provide administrators, school board and Association members alike an in depth look at how to negotiate in a remote setting. Presenters will provide insight on the process, including the pros/cons of virtual negotiation. We are experienced in presenting on all virtual platforms.
Green Purchasing	1	15370-6	Energy Savings Through Upgrades and Education	The panel will provide engaging and inspiring examples of engaged student learning about energy as well as improving the learning environment through energy upgrades on school facilities. The session highlights the PowerSave energy curriculum program as well as the NJ Board of Public Utilities Energy Savings Improvement Program, or ESIP.
Procurement Procedures	1	15370-7	To Pay or Not To Pay? Public Contracts, Bidding and Procurement	In this ever changing educational environment, FPSCTT has been closely following the legal trends of public contracting, bidding and procurement laws. Join us for an up to date presentation what will identify latest legal challenges faced by all school districts and offer meaningful solutions to their public contracting/bidding/procurement difficulties. We are experienced presenting on all virtual platforms.
Procurement Procedures	1	15370-8	Strategies for Capital Projects Planning	The program will be an update to our popular "Strategies for Capital Projects Planning" presentation from previous years. New material will cover updated guidelines and information for well-being, security, indoor air quality and room design for the 'New Normal'. We will also touch upon Alyssa's Law, LRFPP updates and other topics.
Ethics	1	15370-9	Awareness of Implicit Bias, Discrimination and related race issues in School Operations	A virtual presentation featuring top New Jersey Education Attorneys Nathanya Simon, Ramon Rivera and Carolyn Chaudry on Discrimination, Implicit Biases and related topics. They will discuss how these topics apply to today's culture, especially in education, within both the classroom and school administration. The presentation will explore the origins of unconscious biases, and how they can be effectively managed. Please join us for a presentation on this topic with a question and answer session to follow.

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Office Admin./ General Duties	1	15370-11	From Adversity to Advantage (When Life gives you Lemons...)	The past months in education have been challenging, and boards have had to be strategic in their short-term planning. Those challenges may also have created windows of opportunity moving forward. Join us as we discuss recognizing and embracing opportunities and putting them into practice as we journey through these evolving times.
Procurement Procedures	1	15370-12	Cost Control in School Design and Construction	With construction costs rising, what strategies can be employed by Architects to produce cost-effective, high quality solutions for public school construction? This session will explore proven procedures from the preliminary planning and design phases through all phases of construction contract administration. We will also review actual Contractor observations and insights.
Green Purchasing	1	15370-13	Transforming School Operations & Culture	Hear from schools certified with both the Sustainable Jersey for Schools and the former FRS-NJ program as they share how using the structure of a certification program enhanced student learning, improved operations, increased interdepartmental communication and saved money for the district. Take advantage of financial and technical resources offered by the new Sustainable Jersey for Schools Digital Schools program and learn how you can plan for certification in 2020 and beyond!
Procurement Procedures	1	15370-14	Plan to Save During Construction	When planning school construction projects, small decisions can have big impacts. Active, early and simultaneous planning of design, bidding, and construction can uncover significant cost savings. Join us as we illustrate construction administration best practices and phasing considerations through case studies of projects.
Office Admin./ General Duties	1	15370-15	The Ed Services Commission Mitigates the Effect of the andemic on Your District Budget	The local ESC can provide answers and assistance in meeting the unprecedented issues the COVID pandemic poses to your district. <ul style="list-style-type: none"> • Transportation??? • Purchase of disinfecting supplies, services,equipment??? • Need Therapists??? • Purchase of Shared services ???? • Development of safe, special education programs??? • Specific needs of YOUR district??? • MAKE a CALL to the ESC!!!
Green Purchasing	1	15370-16	Energy Savings Improvement Program Best Practices	The Energy Savings Improvement Program (ESIP) is a financing mechanism that allows New Jersey school districts to implement energy conservation measures without any additional cost to the taxpayer. This method of financing has been a successful alternative for New Jersey schools both large and small. This session will provide participants with the knowledge to understand the ESIP process and to evaluate its value to their school district.
150	1	15370-17	OPRA/OPMA Traps for the Unsuspecting BOE Member	OPRA & OPMA are intended to created transparency in the way boards operate. However, both statutes are fraught with potential pitfalls. The presenters will discuss the fundamental requirements of each law and provide practical advice in order for members and their board's to remain compliant and out of harm's way.