

BUSINESS OPERATIONS  
REVENUEGENERATING SERVICES

FeeBased Services

The Executive Director is authorized to investigate incomeproducing, feebased direct service programs. Subject to review and approval of the Board of Directors, the Executive Director is authorized to initiate and administer selected programs. This authority includes determining extent of program services and fees, and size and selection of staff. The Executive Director shall designate responsibilities and determine compensation and job titles according to NJSBA policy.

Proposed programs shall meet the following criteria:

- A. The program shall provide a service not within the expected range of representative services provided in accordance with the current NJSBA Strategic Plan.
- B. The provision of the service shall not impede the provision of other services of NJSBA.
- C. Services shall be conducted in such a manner as to protect the integrity of the NJSBA operation.
- D. All programs shall be selfsustaining, though startup costs may be distributed over the first three years of operation.
- E. All programs shall have been reviewed by the General Counsel to assure that they do not conflict in any way with laws and regulations.
- F. The design and staffing of the programs offered shall assure the best possible quality of service.
- G. Each program proposal shall include a written plan for evaluation.

Feebased direct service programs shall be implemented on a pilot basis, and may be expanded, within budgetary limitations, at the discretion of the Executive Director. No program shall be considered a regular function of the NJSBA until after at least one year of successful operation.

The Executive Director shall provide status reports to the Board of Directors on all feebased direct service programs as necessary.

Authority: BD 12/79  
BD 6/84

Technical Change: 7/91  
3/11

**N E W J E R S E Y S C H O O L B O A R D S A S S O C I A T I O N**

**GOVERNANCE & OPERATIONS**

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Financing of FeeBased Services

Feebased services shall be offered to the membership. Expenses incurred by feebased services shall be paid from revenues generated by those services.

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