

ATTACHMENT A- CATALOG OF INNOVATIVE CLASSROOM PRODUCTS

SHI Category	Product Group	Products	Discount off SHI Advertised Price List	Manufacture Name
HW: B	Audio & Visual	Microphones	5%	SHI Full Catalog
HW: B	Audio & Visual	Teacher amplification systems	5%	SHI Full Catalog
HW: B	Audio & Visual	Distributed audio systems	5%	SHI Full Catalog
HW: B	Audio & Visual	Recorders	5%	SHI Full Catalog
HW: B	Audio & Visual	Audio mixers	5%	SHI Full Catalog
HW: A	Audio & Visual	Cameras	15%	SHI Full Catalog
HW: K	Audio & Visual	Projectors	5%	SHI Full Catalog
HW: B	Audio & Visual	Digital signage	5%	SHI Full Catalog
HW: B	Audio & Visual	Collaboration bars	5%	SHI Full Catalog
HW: B	Audio & Visual	Amplifiers	5%	SHI Full Catalog
HW: B	Audio & Visual	Speakers	5%	SHI Full Catalog
HW: B	Classroom Furniture	Makerspace collaborative furniture	5%	SHI Full Catalog
HW: H	E-Sports	Gaming hardware	5%	SHI Full Catalog
HW: B	E-Sports	Peripherals	5%	SHI Full Catalog
HW: B	E-Sports	Furniture	5%	SHI Full Catalog
HW: H	E-Sports	Arena design	5%	SHI Full Catalog
HW: B	E-Sports	Broadcasting equipment	5%	SHI Full Catalog
HW: B	E-Sports	Streaming equipment	5%	SHI Full Catalog
HW: B	E-Sports	Production gear	5%	SHI Full Catalog
HW: H	Electronic Filing / Storage Systems		5%	SHI Full Catalog
Software	Microsoft EES	Specify licensing level	B	SHI Full Catalog
HW: B	Technology Support Furniture		5%	SHI Full Catalog
HW: HW6-1	Workstations		3%	SHI Full Catalog
HW: HW6-1	Computer Systems	Servers	3%	SHI Full Catalog
HW: HW6-1	Computer Systems	Desktops	3%	SHI Full Catalog

HW: HW6-1	Computer Systems	Chromebooks	3%	SHI Full Catalog
HW: HW6-1	Computer Systems	Tablets	3%	SHI Full Catalog
HW: HW6-1	Computer Systems	High-volume student devices	3%	SHI Full Catalog
HW: D	Computer Systems	Docking stations	5%	SHI Full Catalog
HW: B	Computer Systems	Associated equipment	5%	SHI Full Catalog
HW: Q	Monitors	LCD	3%	SHI Full Catalog
HW: Q	Monitors	LED	3%	SHI Full Catalog
HW: H	Network Equipment & Assessments	Routers	5%	SHI Full Catalog
HW: H	Network Equipment & Assessments	Firewalls	5%	SHI Full Catalog
HW: H	Network Equipment & Assessments	Switches	5%	SHI Full Catalog
HW: H	Network Equipment & Assessments	Wireless Access Points	5%	SHI Full Catalog
HW: Q	Interactive Displays & Presentation	Interactive flat panels	3%	SHI Full Catalog
HW: Q	Interactive Displays & Presentation	Laser projection systems	3%	SHI Full Catalog
HW: H	Interactive Displays & Presentation	Wireless screen sharing	5%	SHI Full Catalog
HW: H	Interactive Displays & Presentation	Casting hardware	5%	SHI Full Catalog
HW: R	Interactive Displays & Presentation	Document cameras	5%	SHI Full Catalog
Services	Services	Consulting	0%	SHI Full Catalog
Services	Services	Technical support	0%	SHI Full Catalog
Services	Services	Implementation	0%	SHI Full Catalog
Services	Services	Leasing	0%	SHI Full Catalog
Services	Services	Financing	0%	SHI Full Catalog
Software	Security	Cybersecurity solutions	4%	SHI Full Catalog
Software	Security	Physical security solutions	4%	SHI Full Catalog
HW: R	Peripherals	Printers	5%	SHI Full Catalog
HW: R	Peripherals	Scanners	5%	SHI Full Catalog
HW: B	Peripherals	Headphones	5%	SHI Full Catalog
HW: B	Peripherals	Speakers	5%	SHI Full Catalog
HW: B	Communication & Collaboration Equipment		5%	SHI Full Catalog
HW: H	Storage Devices		5%	SHI Full Catalog
Software	Cloud Services		4%	SHI Full Catalog

HW: B	Coding & Robotics Kits		5%	SHI Full Catalog
Software	K-12 AI Solutions	AI-ready student devices	4%	SHI Full Catalog
Software	K-12 AI Solutions	AI-ready staff devices	4%	SHI Full Catalog
Software	K-12 AI Solutions	Next-generation displays	4%	SHI Full Catalog
Software	K-12 AI Solutions	Edge AI networking	4%	SHI Full Catalog
Software	K-12 AI Solutions	Adaptive learning platforms	4%	SHI Full Catalog
Software	K-12 AI Solutions	AI-assisted accessibility tools	4%	SHI Full Catalog
Software	K-12 AI Solutions	Teacher productivity tools	4%	SHI Full Catalog
Software	K-12 AI Solutions	Administrative AI tools	4%	SHI Full Catalog
Services	K-12 AI Solutions	Consulting	0%	SHI Full Catalog
Services	K-12 AI Solutions	Professional development	0%	SHI Full Catalog

SHI INTERNAL PRODUCT TREE STRUCTURE				
SHI Category	Types of Products	Discount off SHI's Advertised Price	Manufacturer Name	
HW: A	Cables (Network, Signal, Fiber Optic, Power), Cameras, Surveillance video, Security Cameras and Access Control Systems, Videoconferencing Systems	15%	SHI Full Catalog	
HW: B	Computer Accessories(Keyboards, Mice, Flash Memory, speakers), Telephones Sets, Headphones, Network Routers, Channel Converters, Equipment and phone cases.	5%	SHI Full Catalog	
HW: D	Racks and Rack Hardware, Docking Stations	3%	SHI Full Catalog	
HW: E	Batteries, Uninterruptable Power Systems, Battery Chargers	5%	SHI Full Catalog	
HW: F	Memory Modules, RAM, DRAM, SDRAM, Pen or Flash Drives	5%	SHI Full Catalog	
HW: H	Hard Drives, Disk Arrays and Array Controllers, Power adapters and Inverters, Network Interface Cards & Network Switch Products, Multimedia Storage Products,	5%	SHI Full Catalog	

HW: HW6-1	Notebook computers, Tablets, Servers, Point of Sale, Desktops, Thin Clients, Workstations, All in One Desktops	3%	SHI Full Catalog	
HW: J	Maintenance, Warranties	3%	SHI Full Catalog	
HW: K	Projectors and Interactive products	5%	SHI Full Catalog	
HW: L	Printer supplies, Ink and Toner, Ribbons, Fusers	5%	SHI Full Catalog	
HW: Q	Flat Panel Display monitors, Large screen Monitors, TVs	3%	SHI Full Catalog	
HW: R	Printers(Ink Jet, Laser, Matrix, Line Matrix, Label), Scanners, Multifunction Machines	5%	SHI Full Catalog	
HW: T	Power Products, PDUs, Power Supplies, Power Monitors, Headsets	5%	SHI Full Catalog	
HW: U	Carry Cases, Carry Bags, Backpacks	7%	SHI Full Catalog	
SW	All Software Categories, Operating Systems, Security, Administrative, Backup and recovery, Development Products, Database Software, Software Services	4%	SHI Full Catalog	
SHI Services	Types of Services*	Standard Hourly Rate*	Comments	
Professional Services	Data / Mobility Architect Consultant	\$325	0% Discount Per SOW	
Professional Services	Solution Architect / Consultant	\$275	0% Discount Per SOW	
Professional Services	Engineer	\$225	0% Discount Per SOW	
Professional Services	Project Coordinator	\$85	0% Discount Per SOW	
Professional Services	Project Manager	\$185	0% Discount Per SOW	
Professional Services	Technician	\$90	0% Discount Per SOW	
Professional Services	Cable Technician	\$115	0% Discount Per SOW	